

**Proposed new services**

**1) New Conversion ceremonies proposed fees (new service)**

These ceremonies are non-statutory and are intended to provide the option of a celebratory ceremony to couples who are converting their civil partnership to a marriage. The suggested fees mirror those of a marriage ceremony with the statutory fee of £45 deducted.

Conversion ceremonies (From December 10 <sup>th</sup> 2014)	Proposed fee	See note 1 for further explanation
Conversion ceremony: Regency Room Monday to Thursday	£107	This fee is based on the proposed mid-year fee of £152 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: Regency Room Friday	£172	This fee is based on the proposed mid- year fee of £217 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: Regency Room Saturday	£297	This fee is based on the proposed mid- year fee of £342 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: Regency Room Sunday and ordinary bank holidays	£396	This fee is based on the proposed mid- year fee of £441 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: Regency Room Special days	£396	This fee is based on the proposed mid- year fee of £441 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: approved venues Monday to Thursday	£372	This fee is based on the proposed mid- year fee of £417 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: approved venues Friday	£407	This fee is based on the proposed mid-year fee of £452 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: approved venues Saturday	£422	This fee is based on the proposed mid- year fee of £467 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015
Conversion ceremony: approved venues Sunday and ordinary bank holidays	£522	This fee is based on the proposed mid- year fee of £567 for marriage ceremonies – less £45 payable by central government up until and including December 9 <sup>th</sup> 2015

**2) Winter package offers**

Winter fees (chargeable between January 1 <sup>st</sup> 2015- March 31 <sup>st</sup> 2015)	Current Fee (exc certificate)	Proposed winter fee 2014/15 25% discount of <b>current</b> fees (exc certificate)	Unit costs	See note 2 for further explanation
Marriages & civil partnerships: Regency Room Monday to Thursday	£107.00	£80	Unit cost =£47.16 Profit = £32.84	Proposed discount based on current fee of £107 less 25% = £80.25
Marriages & civil partnerships: Regency Room Friday	£197.00	£150	Unit cost =£47.16 Profit = £102.84	Proposed discount based on current fee £197 less 25% = £147.75
Marriages & civil partnerships: Regency Room Saturday	£318.00	£240	Unit cost = £158.34 Profit = £81.66	Proposed discount based on current fee £318 less 25% = £238.50
Marriages & civil partnerships: Regency Room Sunday and ordinary bank holidays	£458.00	£345	Unit cost = £158.34 Profit = £186.66	Proposed discount based on current fee £458 less 25% = £343.50
Marriages & civil partnerships: Regency Room Special days	£458.00	£345	Unit cost = £47.16 Profit = £297.84	Proposed discount based on current fee £458 less 25% = £343.50
Marriages & civil partnerships: at other approved venues Monday to Thursday	£405.00	£305	Unit cost = £141.48 Profit = £163.52	Proposed discount based on current fee £405 less 25% = £303.75
Marriages & civil partnerships: at other approved venues Friday	£441.00	£330	Unit cost = £141.48 Profit = £188.52	Proposed discount based on current fee £441 less 25% = £330.75
Marriages & civil partnerships: at other approved venues Saturday	£458.00	£345	Unit cost = £158.34 Profit = £186.66	Proposed discount based on current fee £458 less 25% = £343.50
Marriages & civil partnerships: at other approved venues Sunday and ordinary bank holidays	£557.50	£420	Unit cost =£158.34 Profit = £261.66	Proposed discount based on current fee £557.50 less 25% = £418.12
Marriages & civil partnerships: at other approved venues Special days	£557.50	£420	Unit cost =£141.48 Profit = £278.52	Proposed discount based on current fee £557.50 less 25% = £418.12
Marriages & civil partnerships at Fitzherbert Room Monday to Thursday	£92 (0%)	£70	Unit cost = £47.16 Profit = £22.84	Proposed discount based on current fee £97 less 25% = £69
Marriages & civil partnerships at Fitzherbert Room Friday	£102 (0%)	£76	Unit cost = £47.16 Profit = £28.84	Proposed discount based on current fee £102 less 25% = £76.50

Marriages & civil partnerships at Fitzherbert Room Saturday	£342.00	£256	Unit cost = £158.34 Profit = £97.66	Proposed discount based on new fee £342 less 25% = £256.50
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### 3) Evening ceremonies

Extended ceremony times (24 hours) After 7pm	Suggested Pilot Fee	Proposed Mid year fee 2014/15		See note 3 for further explanation
Marriages & civil partnerships: Regency Room Monday to Thursday	£197	£252	Unit cost = £158.34	Remove availability
Marriages & civil partnerships: Regency Room Friday	£318	£302	Unit cost = £158.34	
Marriages & civil partnerships: Regency Room Saturday	£458	£452	Unit cost = £158.34	
Marriages & civil partnerships: Regency Room Sunday and ordinary bank holidays	£618	£542	Unit cost = £158.34	
Marriages & civil partnerships: Regency Room Special days	£618	£542	Unit cost = £158.34	
Marriages & civil partnerships: at other approved venues Monday to Thursday	£441	£452	Unit cost = £158.34	Remove availability
Marriages & civil partnerships: at other approved venues Friday	£458	£452	Unit cost = £158.34	
Marriages & civil partnerships: at other approved venues Saturday	£557	£502	Unit cost = £158.34	
Marriages & civil partnerships: at other approved venues Sunday and ordinary bank holidays	£718	£602	Unit cost = £158.34	
Marriages & civil partnerships: at other approved venues Special days	£718	£602	Unit cost = £158.34	

### **Note 1 – Conversion Ceremonies**

Conversion ceremonies - these ceremonies are non-statutory and are intended to provide the option of a celebratory ceremony to couples who are converting their civil partnership to a marriage. Conversion costs are to be funded by central government and so the suggested fees mirror those of a marriage ceremony with the statutory fee of £45 deducted. To date 05/09/14 there are 7 ceremonies booked and 60 simple conversions without ceremonies.

### **Note 2 - Winter package offers**

Evidential statistics show that wedding and other ceremonies are not as popular during the period of January 1<sup>st</sup>- March 31<sup>st</sup> and so in an attempt to attract new business and to ensure marriage is affordable, we propose to offer discount packages during this period. This offer forms part of a larger marketing strategy to promote ceremonies in Brighton and Hove. To date, so far there are 92 ceremonies scheduled between January 1<sup>st</sup> March 31<sup>st</sup> 2015.

Number of Marriages	2010/11	2011/12	2012/13	2013/14
April – June	325	335	407	331
July-September	458	496	476	478
October - December	234	270	273	222
January - March	144	193	174	142

### **Note 3 - Statistics**

The law now allows ceremonies to take place in the evening. The pilot has not proved overwhelmingly popular with only 3 ceremonies taking place so far since April. The proposal is to implement piloted fees with minor adjustments and to remove weekday availability. So far all evening ceremonies have taken place at the weekend.